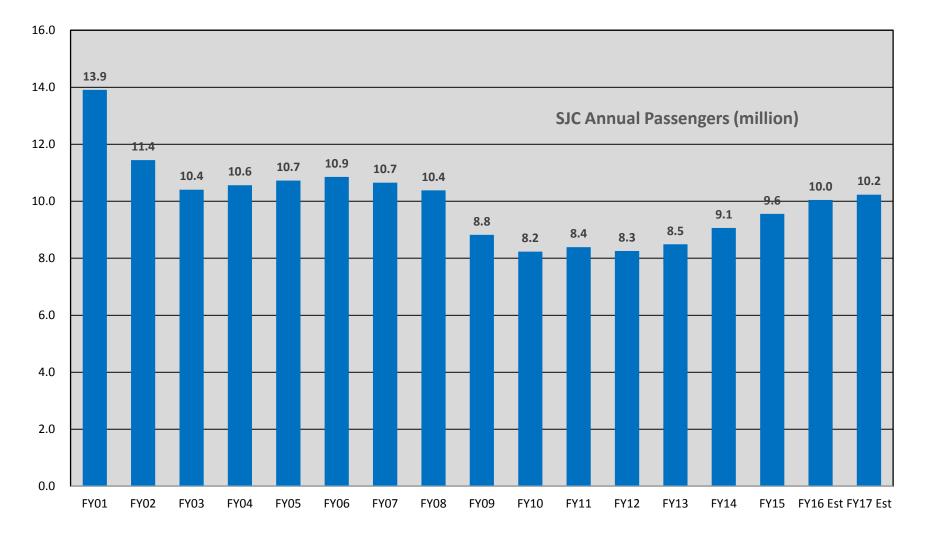


Airport Commission June 6, 2016

Annual Passenger History



FY2016-17 Expectations - Revenue

- Higher Parking, TNC and Rental Car Revenues \$3.9M
- FIS revenues and Terminal Concessions \$1.6M
- Increased Fuel Flowage Fees & Land Rents \$1.6M
- In-flight Kitchen and Ground Support Fees \$0.9M

FY2016-17 Expectations – O&M Expenses

•	Personnel cost changes	\$0.8M
•	Overhead cost changes	(\$0.4M)
•	Expiration of solar rebate credits	\$0.4M
•	Additional Parking & Custodial staff	\$0.3M
•	ARFF Staffing to Index D	\$1.2M
•	Increase in SJPD costs	\$0.5M
•	Other postemployment benefits cost	(\$1.0M)

FY2016-17 Highlights - Other

Increase in Debt Service & Coverage

\$6.3M

- 2007B unspent bond proceeds are being depleted
- Airport kept all of its FY16 50% revenue share in a reserve for future needs
- Rate Stabilization Fund fully funded at \$9.0M
- Anticipate Municipally Funded Air Service Incentive Program to be activated

Rate Comparison

	- FY16 -	- FY17 -		
	SJC	SJC	OAK	SFO
Landing Fee	\$2.13	\$2.70	\$3.09	\$4.99
Terminal Rental Rate	\$162.74	\$154.63	\$257.65	\$161.16
CPE (budgeted)	\$10.90	\$10.90	\$10.76	\$16.86

2016-2017 Capital Projects (\$000s)

	Southeast Ramp Reconstruction	\$9,390	
Airfield	Safety Management Systems	\$350	
	Airfield Improvements & Preventative Maintenance	\$200	\$9,940
	Central Plant Refurbishment	\$500	
	Terminal Building Modifications	\$300	
Terminal	Self Service Kiosk Replacement	\$300	
Termina	Jet Bridge Refurbishment	\$100	
	Generator Replacement	\$201	
	Skylight Refurbishment	\$100	\$1,501
Security & Technology	Systems	\$468	\$468
	Landside Program Enhancements	\$868	
	Pavement Maintenance	\$300	
Landside	Public Facing Signage	\$150	
	Land Improvements	\$50	
	Airport Landscaping	\$50	\$1,418
Other	Rocky Pond Diesel Engine Replacements	\$201	
	Vehicle Replacement Program	\$150	
	Advanced Planning	\$100	
	Tenant Plan Review	\$100	
	Signage Design & Production	\$90	
	Equipment, Operating	\$40	\$681



Soccer Field Update

Guadalupe Gardens Map





Proposed Soccer Site

Proposed Guadalupe Gardens Soccer Field Complex



Conceptual Drawing



Proposed Deal Summary

- Land originally acquired with FAA Airport Noise and Approach Protection Grant Funds and Airport Funds. FAA approval is required for development of the site.
- Land must be leased or sold at Fair Market Value.
- 26.7 acres
- Proposed Sale at \$17/sq ft ~ \$20 million
- Must meet all FAA restrictions for height, density and lighting

Next Steps

- Earthquakes to prepare detailed project design and operational plans
- City to identify proposed actions for the project:
 - Amendment to Guadalupe Gardens Master Plan
 - Possible amendment to City General Plan and zoning designations
- City to prepare CEQA analysis for proposed project
- FAA airspace safety review of proposed project structures (FAR Part 77)

Next Steps, continued

- City to prepare proposed amendment to Guadalupe Gardens Master Plan:
 - Review by Guadalupe River Park & Gardens Conservancy
 - Review by Airport Commission
 - Review by Parks & Recreation Commission
 - Referral to ALUC (along with any proposed General Plan/Zoning changes)
- FAA approval of amended Guadalupe Gardens Master Plan
 - Subsequent approval of amended Airport Layout Plan & Property Map will be needed
- City Council approval of proposed actions